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*FOR IMMEDIATE RELEASE*

## **ERT and MES Announce Strategic Partnership**

**Ann Arbor, MI** (May 10, 2010) – ERT Systems, LLC is pleased to announce a new strategic partnership with Municipal Emergency Services, Inc. (MES). Under this agreement, MES will add OnSite ERT, ERT's wireless accountability system, to its extensive line of firefighter safety equipment and services.

"It's the perfect opportunity for us," said Mark Beauvais, Vice President of Sales at ERT Systems. "MES is the largest supplier of firefighting equipment in North America, and this gives us immediate access to over 120 sales representatives across the US. It would take us years to build a sales organization that size on our own, and even then we couldn't offer the range of benefits that MES provides its customers."

John Skaryak, Vice President of Marketing at Municipal Emergency Services, added "This partnership allows us to supply our customers with an evolutionary accountability and asset tracking system that has not been available in the market place before. This new system was designed by firefighters and their unique software allows fire department management to have access to real time personnel tracking built around typical firefighting scenarios. Another reason MES choose to sell the OnSite ERT system is the customization that their management team has provided in working with individual fire department's concerns and needs when it comes to accountability."

The partnership was announced at the FDIC 2010 in Indianapolis, the largest fire equipment and training show in the US, and was welcomed by both ERT's and MES' customers. "It's great," stated Chief Gerald Marion of the Englewood Fire Service in New Jersey. "We have a long and trusted relationship with ERT Systems, and I am very impressed with the safety and control that OnSite ERT brings to the fireground. It's a win for all of us."

### **About MES Fire**

Established in 2001, Municipal Emergency Services is the largest supplier of firefighting equipment to first responders in North America. MES supplies equipment for firefighting, law enforcement, hazmat, confined space, urban search and rescue, emergency medical services to the municipal, volunteer and federal government customers. MES is built around three distinct business platforms giving first responders the opportunity to purchase equipment through its 100+ first responder specific sales force, an extensive online store, or its Federal Government division. MES can be reached at 877-MESFIRE or at [www.MESFire.com](http://www.MESFire.com).

### **About ERT Systems**

Based in Ann Arbor, Michigan, ERT Systems offers OnSite ERT, a portable and rapidly-deployable system for tracking and locating personnel and equipment on-scene at emergency events. First installed in early 2006 in Michigan, OnSite ERT is now in use at over 50 fire and combined-service departments throughout the US and Canada. OnSite ERT is a NIMS-compliant solution, included on the DHS Authorized Equipment List and approved for grant purchase. For more information, visit [www.OnSiteERT.com](http://www.OnSiteERT.com).

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